

Message Text

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43

ACTION EUR-06

INFO OCT-01 ISO-00 EB-05 DRC-01 RSC-01 /014 W

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R 221239Z MAR 74

FM AMCONSUL FRANKFURT

TO SECSTATE WASHDC 6762

USDOC WASHDC

INFO AMEMBASSY BONN

UNCLAS FRANKFURT 1783

E.O. 11652: N/A

TAGS: BEXP, GW

SUBJECT: WTDR-LEHNERT GMBH

REF: USDOC 2815

1. ADDRESS: 12 AM BERG, 6606 SAARBURCKEN-GERSWEILER
(FORMERLY OTTENHAUSEN) WEST GERMANY, CABLE: FRILE
GERSWEILER, TELEX: 4421492, PHONE: 0681-70137, OFFECERS:
FRIEDRICH LEHNERT, REINHARD SCHICK, PARTNERS.

2. THE FIRM WAS ESTABLISHED IN 1965 FOR THE EXPORT OF
IRON AND STEEL BARS, RODS ETC, AND THE IMPORT AND EXPORT OF
TRANSISTOR RADIOS, AND CASSETTE, RADIO AND STEREO RE-
CORDERS. THE IRON AND STEEL EXPORT, HOWEVER, HAS BEEN
DROPPED. THE FIRM HAS FAVORABLE DEVELOPED, NOW EM-
PLOYING 30 WITH 3 SALES REPRESENTATIVES. SALES AREA IS
WEST GERMANY, EEC COUNTRIES AND ICELAND.

3. FINANCIAL REF: DRESDNER BANK AG, KREISSPARKASSE,
BOTH SAARBURECKEN. TRADE REF: N/A

4. FOREIGN FIRMS REPRESENTED: ASAHI ELECTRONICS
CORP, TOKYO, JAPAN.

5. THE FIRM IS REGISTERED AS A CORPORATION ON SHARES WITH
A NOMINAL CAPITAL OF DM 250,000(PAID IN DM 100,000), EQUALLY
HELD BY F LEHNERT AND R SCHICK. THE FIRM HAS A GOOD REPU-
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TATION AND ITS FINANCIAL SITUATION IS DESCRIBED AS ORDERLY BY BANKING

AND CREDIT INFORMATION SOURCES. REAL ESTATE IS NOT OWNED.
ABOUT DM 100,000 ARE INVESTED IN THE BUSINESS EQUIPMENT AND THE
OVERALL INVENTORY IS VALUED AT ABOUT DM 2 MILLION. IN 1973 THE FIRM
HAD A BUSINESS VOLUME OF DM 24 MILLION. OBLIGATIONS, HOWEVER,
EXCEEDED AMOUNTS RECEIVABLE SLIGHTLY, ACCORDING TO CREDIT
INFORMATION SOURCES. PAYMENTS ARE MADE PROMPTLY. RECOMMENDED
AS A BUSINESS CONTACT FOR US FIRMS.

6. INFO 03/74. PREPARED BY P BARTOLSIC APPROVED BY A L VELER.
HARLAN

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